

STATE OF NEW YORK OFFICE OF THE ATTORNEY GENERAL

LETITIA JAMES ATTORNEY GENERAL EXECUTIVE DIVISION 212.416.6046

October 2, 2023

Filed via NYSCEF The Honorable Arthur Engoron Supreme Court of the State of New York New York County 60 Centre Street, Room 418 New York, NY 10007

Re: *PEOPLE OF THE STATE OF NEW YORK, by LETITIA JAMES, Attorney General of the State of New York v. DONALD J. TRUMP, et al*, Index No. 452564/2022 (Sup. Ct. N.Y. Cnty.) – Opening Statement Power Point presentation

Dear Justice Engoron:

The Office of the Attorney General submits as an attachment to this letter the power point presentation used during this morning's opening statement. This submission is consistent with the Court's direction that you would take copies of the parties' respective presentations.

Very truly yours,

<u>Colleen K. Faherty</u>

Colleen K. Faherty Assistant Attorney General Executive Division 28 Liberty Street New York, NY 10005 Colleen.Faherty@ag.ny.gov

SUPREME COURT OF THE STATE OF NEW YORK

People of the State of New York, by Letitia James, Attorney General of the State of New York

v. Donald J. Trump, et al.

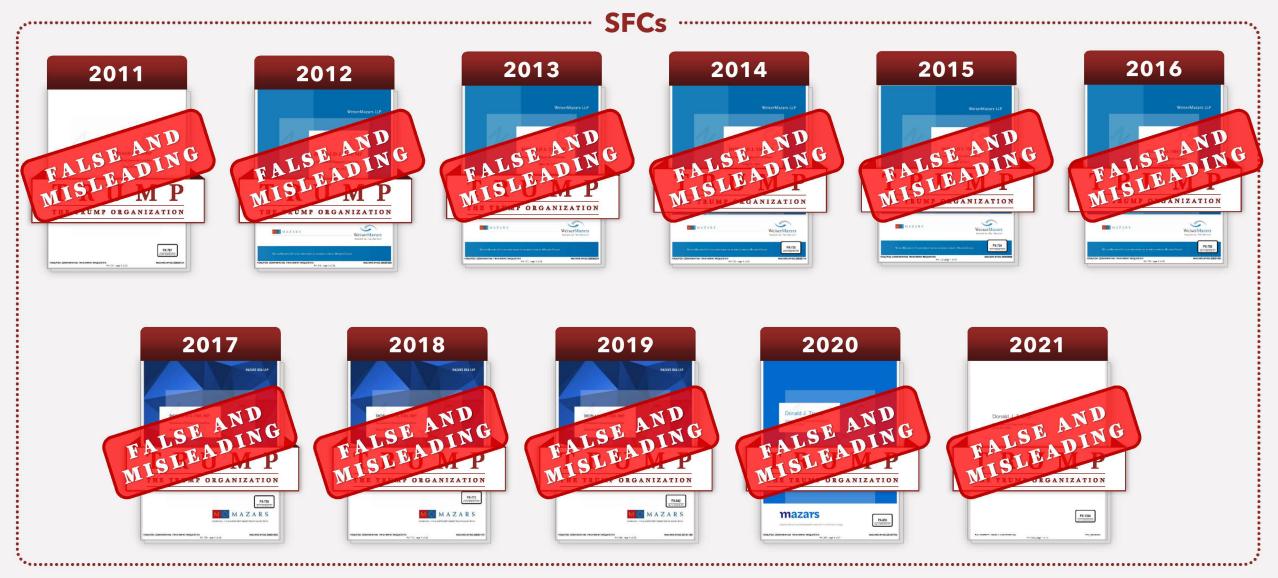


Plaintiff's Opening Presentation

October 2, 2023

Introduction

What Was Decided



PX-787; PX-815; PX-707; PX-730; PX-729; PX-756; PX-755; PX-773; PX-842; PX-856; PX-1354

What Remains?



Injunctive Relief

Disgorgement

What Remains?

COUNT 2: Falsifying Business Records

- New York Penal Law § 175.05

COUNT 3: Conspiracy to Falsify Business Records

- Conspiracy to violate § 175.05

COUNT 4: Issuing False Financial Statements

- New York Penal Law § 175.45

COUNT 5: Conspiracy to Issue False Financial Statements

- Conspiracy to violate § 175.45

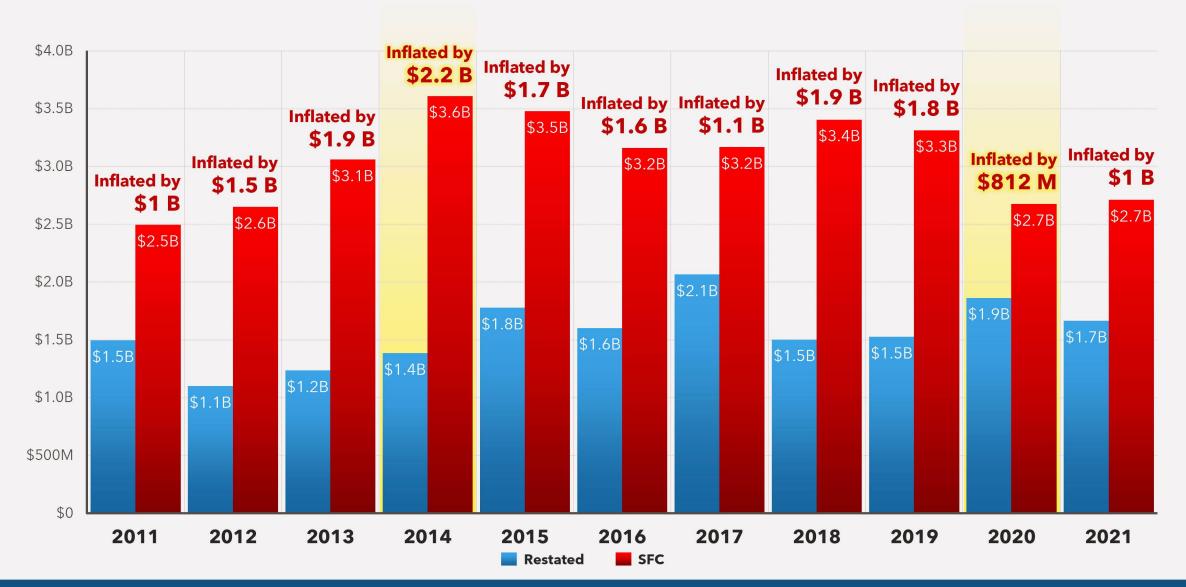
COUNT 6: Insurance Fraud

- New York Penal Law § 176.05

COUNT 7: Conspiracy to Commit Insurance Fraud

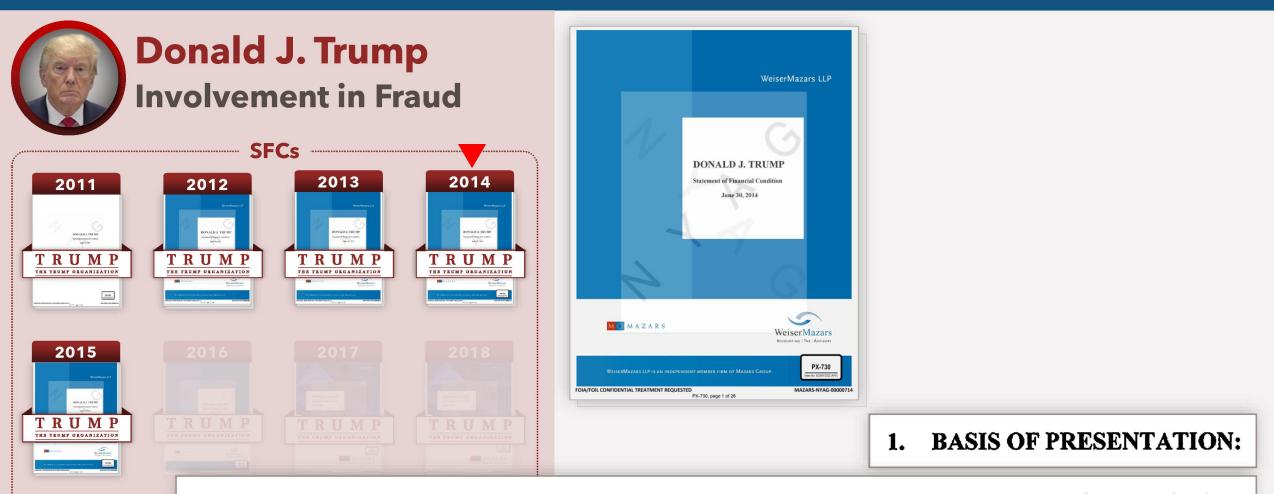
- Conspiracy to violate § 176.05

The OAG Has Proven With Conclusive Evidence up to \$2.2B in Fraud From These False Statements



Intent to Defraud





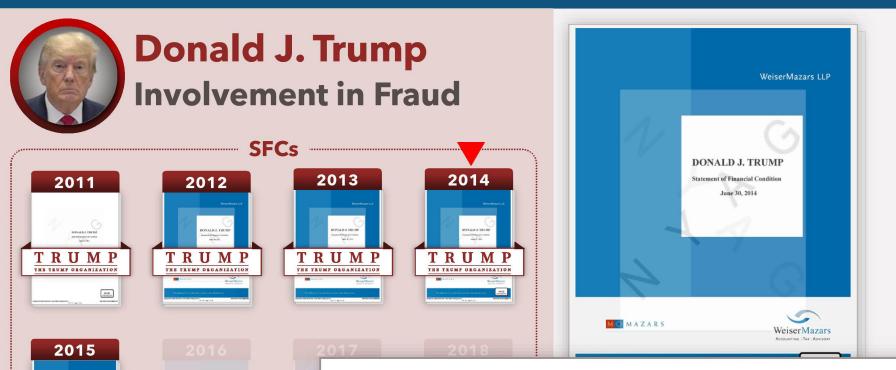
Such valuation methods include, but are not limited to, the use of appraisals, capitalization of anticipated earnings, recent sales and offers, and estimates of current values as determined by Mr. Trump in conjunction with his associates and, in some instances, outside professionals. Considerable judgment is necessary to interpret



2019

The estimated current value of \$707,000,000 is based on an evaluation by Mr. Trump in conjunction with his associates and outside professionals, applying a capitalization rate to the cash flow to be derived from the building operations.

PX-730 at 7



REAL AND OPERATING PROPERTIES (CONTINUED):

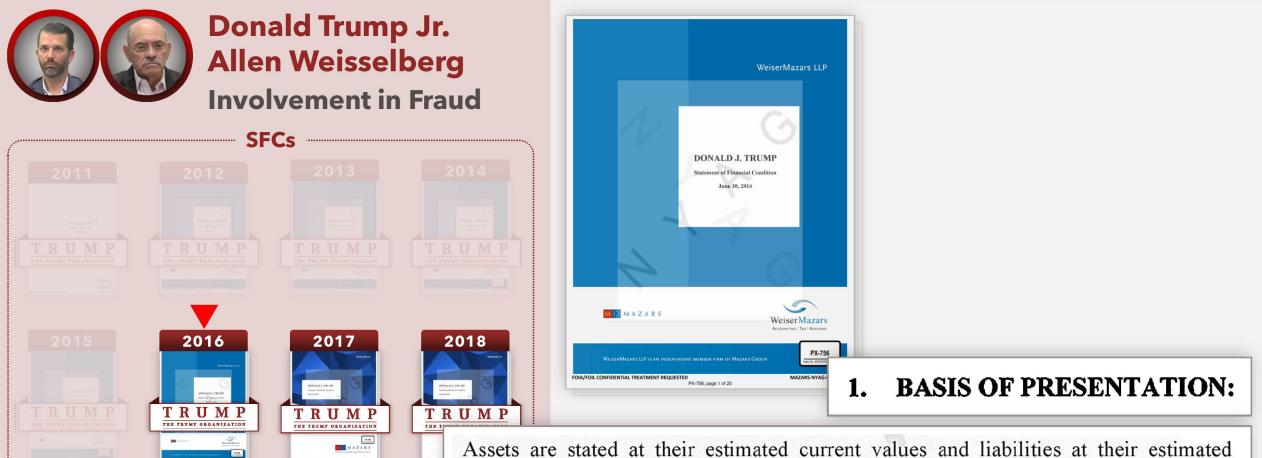
40 Wall Street (Continued)

The estimated current value of \$550,100,000 is based upon a successful renegotiation of the ground lease and an evaluation made by Mr. Trump in conjunction with his associates and outside professionals of leases that have been signed or are currently the subject of negotiation, and a capitalization rate applied to the resultant cash flow to be derived from the building's operations. Some of the major tenants are Countrywide

PX-730 at 9

T R U M P

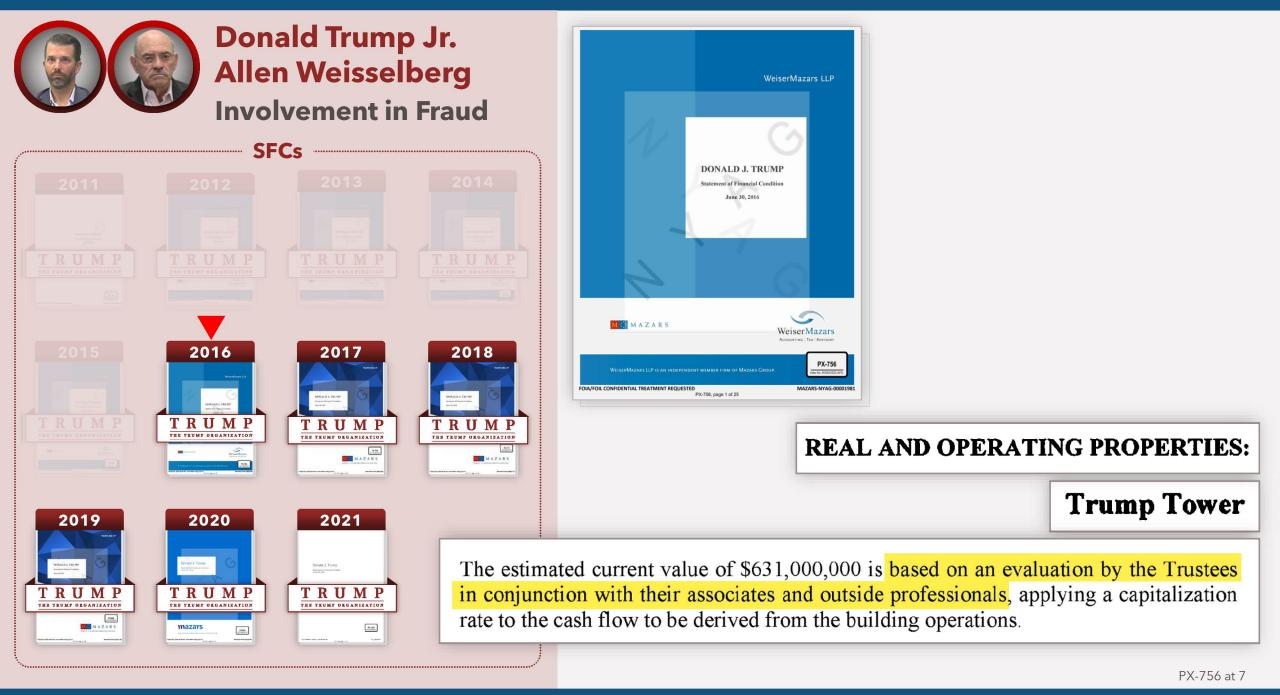


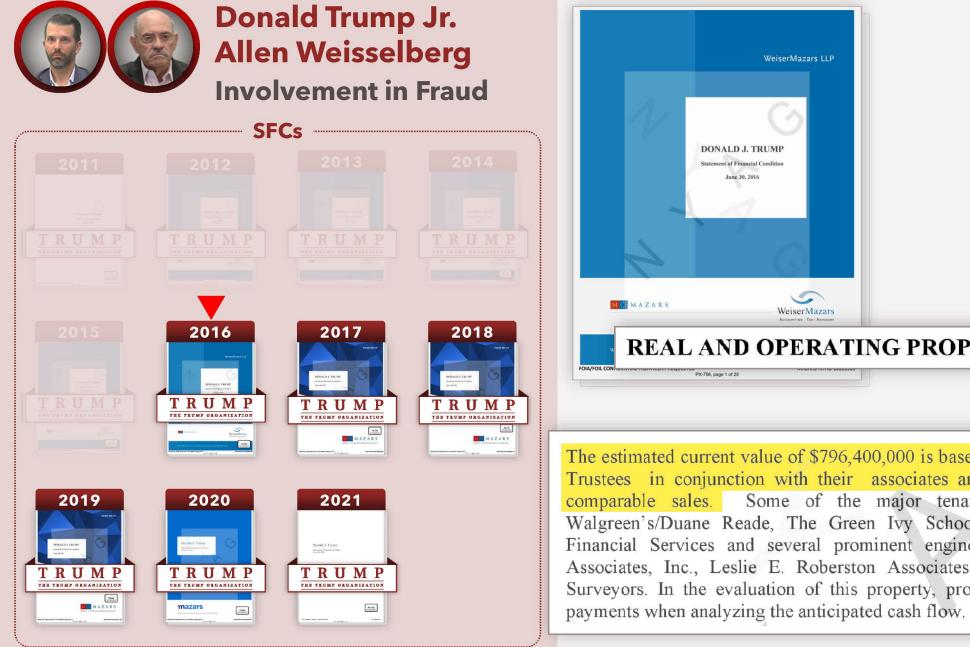




Assets are stated at their estimated current values and habilities at their estimated current amounts using various valuation methods. Such valuation methods include, but are not limited to, the use of appraisals, capitalization of anticipated earnings, recent sales and offers, and estimates of current values as determined by the new Trustees of The Donald J. Trump Revocable Trust dated April 7, 2014, as amended, (the "Trustees") in conjunction with their associates and, in some instances, outside professionals. Considerable judgment is necessary to interpret market data and develop the related estimates of current value. Accordingly, the estimates presented herein are

PX-756 at 5





People v. Donald J. Trump, et al. | Plaintiff's Opening Presentation

The estimated current value of \$796,400,000 is based upon an evaluation made by the Trustees in conjunction with their associates and outside professionals based on Some of the major tenants are Countrywide Insurance, Walgreen's/Duane Reade, The Green Ivy School, Dean and Deluca, Inc., UBS Financial Services and several prominent engineering firms such as Weidlinger Associates, Inc., Leslie E. Roberston Associates and Haks Engineering & Land Surveyors. In the evaluation of this property, provision was made for ground rent

REAL AND OPERATING PROPERTIES (CONTINUED):

Weiser Mazars

40 Wall Street

PX-756 at 8



PROPERTIES UNDER DEVELOPMENT		
Westchester, NY - Seven Springs Valuation is based on the sale of luxury homes		
Westchester, NY - Seven Springs		<u>6/30/2012</u> /24/2012)
6/30/2012-Per telephone conversation with Eric Trump (9/24/2012) New Castle-land to be donated North Castle-land to be used as part of Main Mansion		
Selling Price Cost Profit	35,000,000 12,000,000 23,000,000 (7	35,000,000 12,000,000 23,000,000 7
Value Current selling price of existing structures Main mansion	161,000,000	161,000,000
Main mansion + North Castle land (150 acres) None Such Mansion Total value	30,000,000 261,000,000	100,000,000 30,000,000 291,000,000
809 NORTH CANNON DRIVE MOVE TO OTHER ASSETS-6/30/2011 "Per financials" amounts not adjusted for removal of 809 N Cannon Drive)		
Per financials	273,200,000	291,000,000
		PX-793
	Valuation is based on the sale of luxury homes Westchester, NY - Seven Springs New Castle - 2 mansions - ctill in application process 6/30/2012-Per telephone conversation with Eric Trump (9/24/2012) New Castle-land to be donated North Castle-land to be used as part of Main Mansion Bedford - 7 mansions approved Selling Price Cost Profit Number of homes Value Current selling price of existing structures Main mansion Main mansion Main mansion Total value Total value B09 NORTH CANNON DRIVE MOVE TO OTHER ASSETS-6/30/2011 "Per	Westchester, NY - Seven Springs Valuation is based on the sale of luxury homes 6/30/2012 Mow Costle 2.mancians 6/30/2012-Per telephone conversation with Eric Trump (9/24/2012) New Castle-land to be donated North Castle-land to be used as part of Main Mansion Bedford - 7 mansions approved Selling Price Solution Yalue 161,000,000 Profit Value 161,000,000 Total value 261,000,000 Stoth Castle land (150 acres) Nome Such Mansion 30,000,000 Total value 261,000,000 Stoth Castle land (150 acres) None Such Mansion 30,000,000 Total value 261,000,000 809 NORTH CANNON DRIVE MOVE TO OTHER ASSETS-6/30/2011 "Per financials" amounts not adjusted for removal of 809 N Cannon Drive)



Donald J Trump Statement of Financial Condition		
As of June 30, 2014		
Westchester, NY - Seven Springs Valuation is based on the sale of luxury homes net of cost.		

6/30/2014-Per telephone conversation with Eric Trump (9/12/2014)

6/30/2013-Per telephone conversation with Eric Trump (8/20/2013)

Cost	12,000,000	12,000,000	
Profit	23,000,000	23,000,000	
Number of homes	7	7	
Value	161,000,000 🔱	161,000,000	
Current selling price of existing structures			
Main mansion			
Main mansion + North Castle land (150 acres)	100,000,000	100,000,000	
None Such Mansion	30,000,000	30,000,000	
Total value	291,000,000 년	291,000,000	
n <u>p Old Post Office</u> DJT Capital contributions since inception	N/A	14,487,986	
Less:Cash balance as of 6/30/2014		(4,005,000)	
	·	10,482,986	
Net amout			
	N/A	10,500,000	
Net amout	N/A	10,500,000	



enn	Dallin Office 8331 Douglas Annoue Suita 640 Dallat, Pean 7323 244,839,3000 Main whitegepen.szon	September 17, 2021
ber 17, 2021 s Tramp, President mmp Organization Ih Avenue ork, New York, 10022		Mr. Eric Trump, President The Trump Organization
Ir Trumn:		

Your Responsibilities

whitleyp

Ne

CONFIDENTI

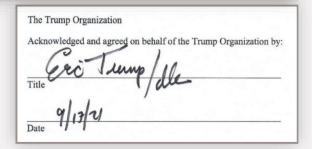
Mr. Er The Tr 725 Fi New Y

The engagement to be performed is conducted on the basis that you acknowledge and understand that our role is to prepare financial schedules in accordance with OCBOA and assist you in the presentation of the financial schedules in accordance with OCBOA. You have the following overall responsibilities that are fundamental to our undertaking the engagement in accordance with SSARSs:

c. The design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of the financial schedules that are free from material misstatement, whether due to fraud or error.

d. The prevention and detection of fraud.

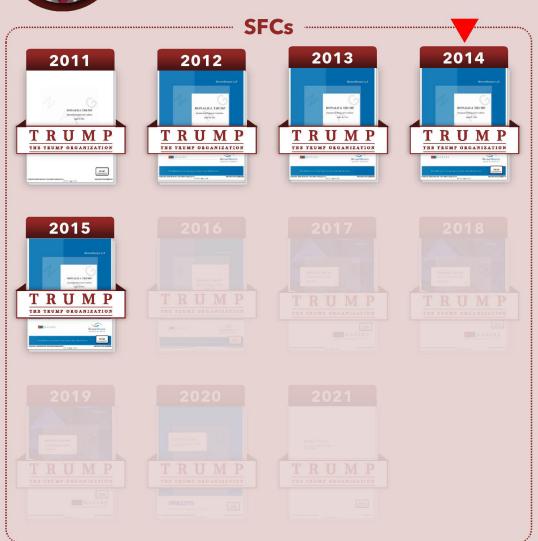
You are also responsible for all management decisions and responsibilities and for designating an individual with suitable skills, knowledge, and experience to oversee our preparation of your financial schedules and other non-attest services we provide to the entity. You are responsible for evaluating the adequacy and results of the services performed and accepting responsibility for such services.



PX-1522 at 4, 5, 6, 10



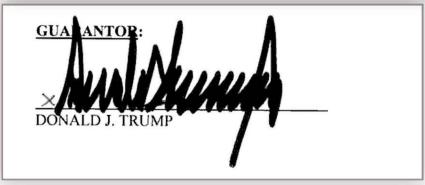
Donald J. Trump Involvement in Fraud



Donald J. Trump 725 Fifth Avenue New York, NY 10022	
November 11, 2014 LENDER: Deutsche Bank Trust Company Americas GUARANTOR: Donald J. Trump	
November 11, 2014	
LENDER:	Deutsche Bank Trust Company Americas
GUARANTOR:	Donald J. Trump
BORROWER:	Trump Endeavor 12 LLC, a Delaware limited liability company
3. Debt. In respect of Section 10(ii) of the Guaranty, Guarantor's D	obt does not exceed the

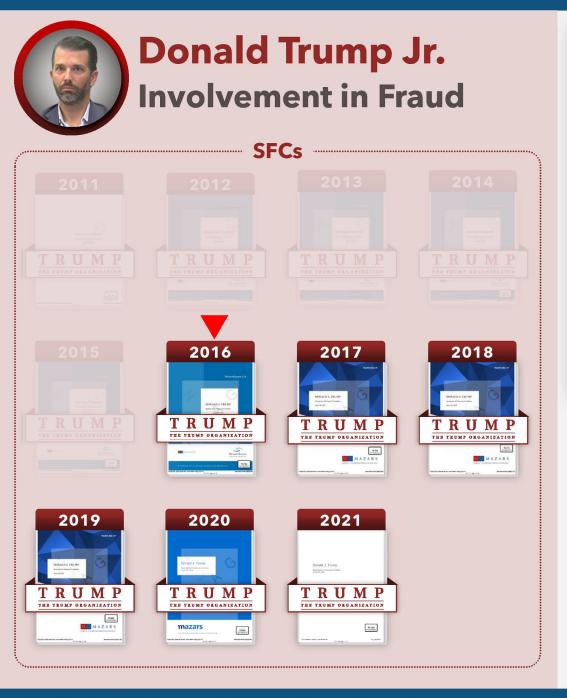
[X] Attached hereto is Guarantor's Statement of Financial Condition as of June 30, 2014 (Section 11(A) of the Guaranty).
[X] Attached hereto is Guarantor's Schedule of Contingent Liabilities as of June 13, 2014 (Section 11(B) of the Guaranty).

The foregoing presents fairly in all material respects the financial condition of Guarantor at the period presented.



FOIL

PX-394 at 1, 2



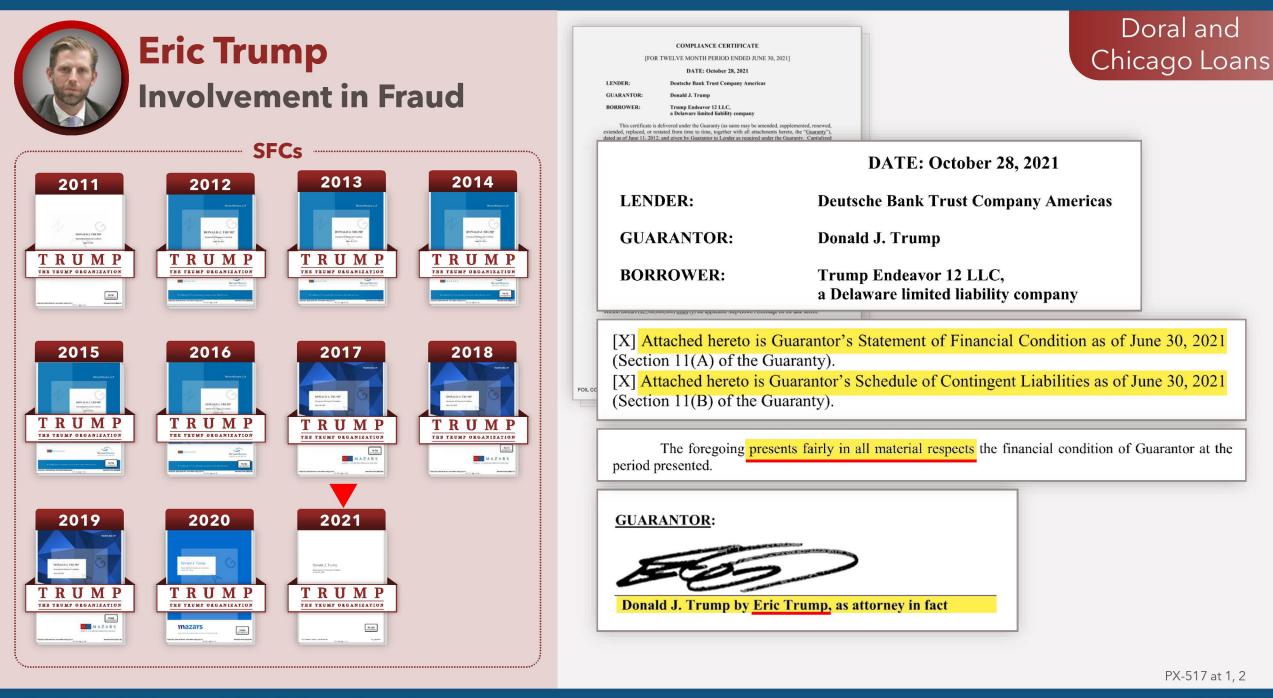
Donald J. 725 Fifth New York, . March 13, 2017	Avenue	Doral Loan
LENDER: Deutsche Bank Trust (GUARANTOR: Donald J. Trump B(ADD/AWED: Trump Enderman, 13		
March 13, 2017	IIC a Balance Balt I	
LENDER:	Deutsche Bank Trust Company Americas	
GUARANTOR:	Donald J. Trump	
BORROWER:	Trump Endeavor 12 LLC, a Delaware I liability company	limited
[X] Attached he	ereto is Guarantor's Statement of Financia	al Condition as of June 30, 2016

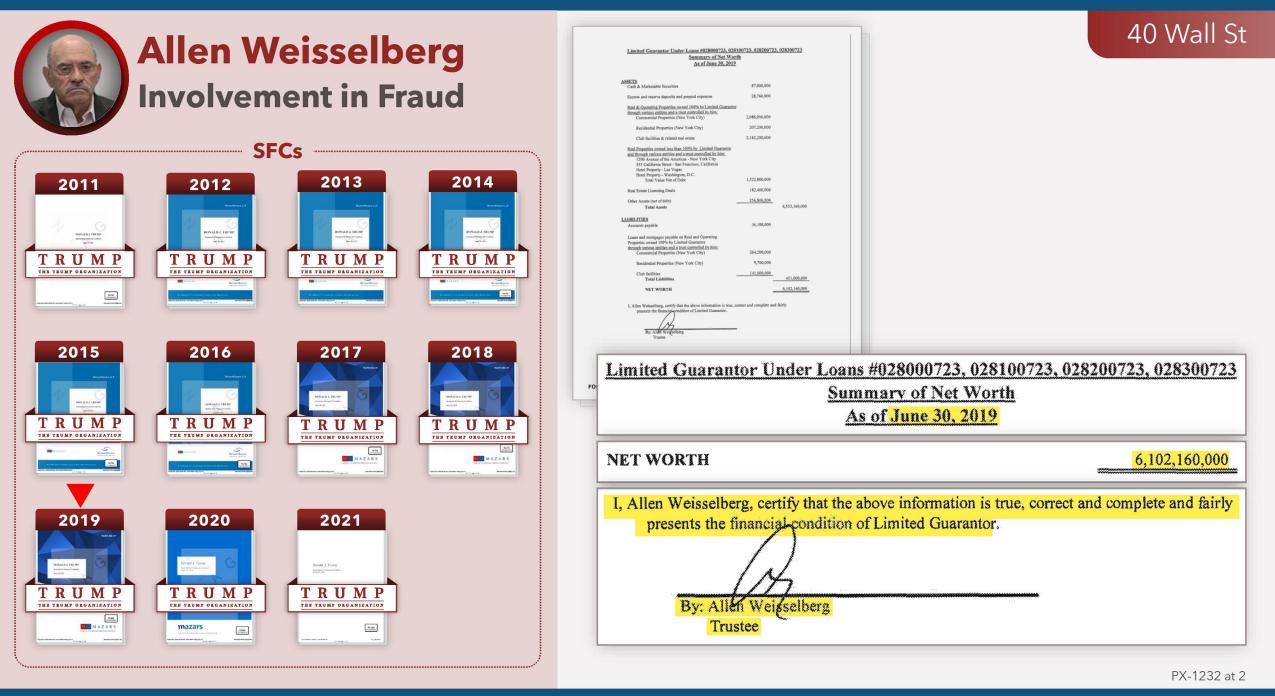
[X] Attached hereto is Guarantor's Statement of Financial Condition as of June 30, 2016 (Section 11(A) of the Guaranty).
[X] Attached hereto is Guarantor's Schedule of Contingent Liabilities as of June 13, 2016 (Section 11(B) of the Guaranty).

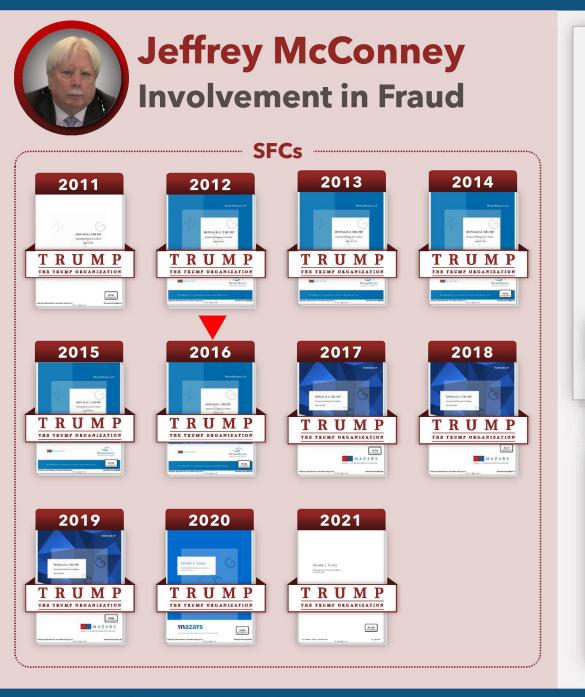
The foregoing presents fairly in all material respects the financial condition of Guarantor at the period presented.

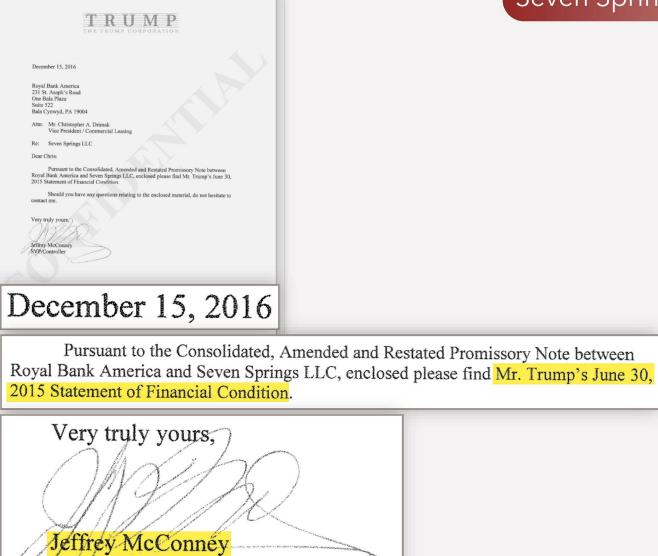
GUARANTOR: Donald J. Trump by Donald J. Trump Jr., as attorney in fact AS ATTORNET IN FACE

PX-391 at 1, 2









SVP/Controller

Seven Springs

PX-99 at 1

Denial

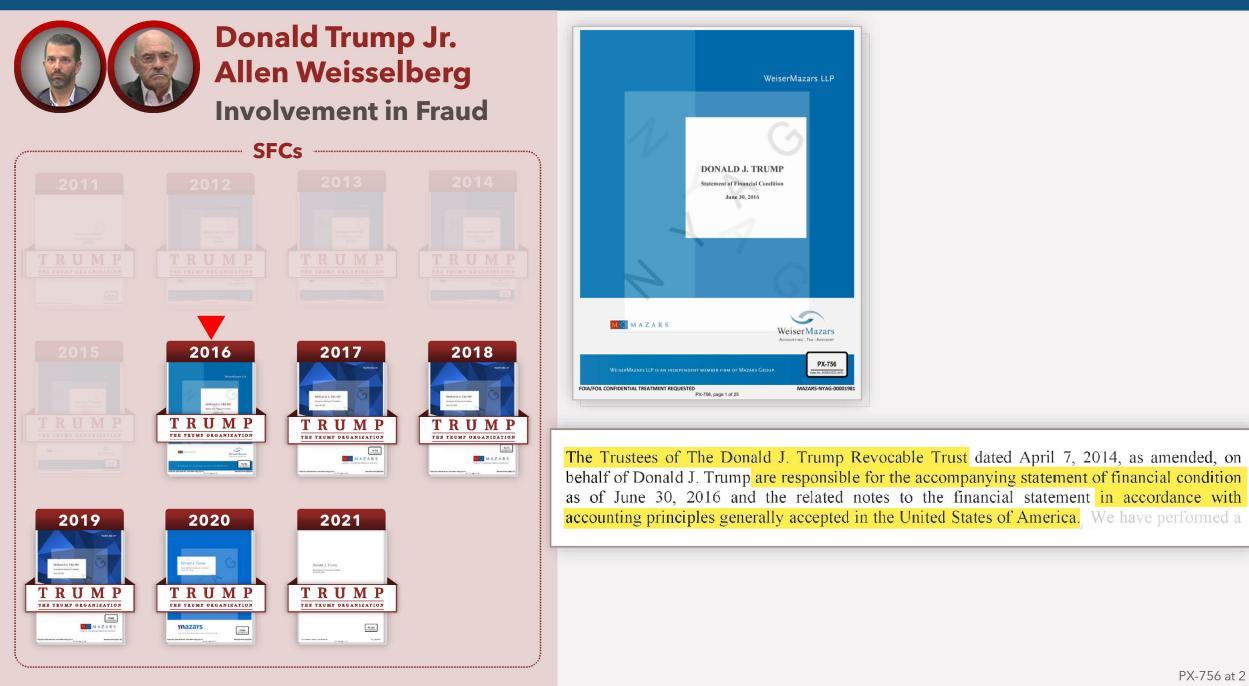
Denies Responsibility

Eric Trump | Defendant



268:24 Do you recall being on a video268:25 conference call in 2021 to discuss the Statement

3/7/23 Dep. Tr. 268:24-269:15



People v. Donald J. Trump, et al. | Plaintiff's Opening Presentation

PX-756 at 2

Denies Responsibility

Donald Trump, Jr. | Defendant



41:04 Earned your BS in economics from41:05 Wharton. Do you have any familiarity with

7/28/22 Dep. Tr. 41:4-42:6

Denies Responsibility

Allen Weisselberg | Defendant



92:10 Q. If I said the phrase, "GAAP," 92:11 G.A.A.P., are you familiar with that acronym?

5/12/2023 Dep Tr. 92:10-92:24

Avoids Responsibility

Donald J. Trump | Defendant



126:15 Q. To meet your obligation here of 126:16 presenting the information in accounting in

4/13/2023 126:15-20

Allen Weisselberg Lied to the Insurance Underwriter

bruary 10, 2020		er's Annual Review al Year:2019
Underwriter's Annual Review Fiscal Year:2019		
Account: Trump Organization LLC Current 02/10/2020 Branch: Metro Account#:ST00087851 Underwriter: Claudia Markarian Financial Review and Summary:	Account: Trump Organization LLC	Current Date: 02/10/2020
Financial Review and Summary: FYE: 06/30/2019 Net 51 Tangible 51 Net Ouick: 51	Branch:Metro	Account#:ST00087851
Net Tangible \$1 Net Quick: \$1 Worth: N/W: 1 Net Quick: \$1 Revenue: \$0 Gross Profit: \$0 Prog.: Net Profit: \$0 Debt/Worth: 0.0.1 G&A Expense: \$0 No Comments entered for this section. \$0 \$0	Underwriter:Claudia Markarian	
Personal Financial Analysis: Party Name Party Role Net Quick Net Worth FS dat		
02/07/2020 Claudia Markarian: - In-Person Review of Personal Financial Statements 6/30/19 - Donald J. Trump.		nnected to his investments in real estate and
 Typically, the financials are reviewed in late November. Due to scheduling conflicts between Zurich, Aon, and Trump, the original meeting date was December 10, 2019. On that date, we were advised that the CFO was out sick, so the meeting was pushed to January 2020. 		perties is appraised annually by a professiona
 1 reviewed the personal financial statements of Donald J. Trump on 1/15/20. Ultimately, all activities of the Trump Organization, DJT Holdings, and other entities role in the DJT Revocable Trust. Donald J. Trump is the sole beneficiary of the Trust. Reviewing his personal statements reflects all activities of the Organization. 	firm. This year it was done by Newmark C	Group and has previously been done by
 The personal financial statements were compiled once again by the CPA firm, Weiser Mazars, I met with the CFO, Allen Weisseberg and AVP of Financial Operations, Patrick Birney who provided some insight on the Trump Organization while I reviewed 	Cushman & Wakefield. The reason for the	e change is the individual at Cushman &
the statements. Patrick is involved in compiling the statements with Weiser Mazars. - Cash on hand was \$87mm and escrow funds were \$28.8mm. The CPO advised that over the past year, the have continued to pay down dobt and worked to increase liquidity.	Wakefield with whom the Organization ha	ad a longstanding relationship with moved to
 Total assets were \$6.57B, with \$5.9B connected to his investments in real estate and golf club resorts. The fair value of the properties is appraised annually by a professional firm. This year it was done by Newmark Group and hear previously been done by 	work at Newmark. Hence, Trump Organiz	zation continued to work with the same perso
Cushman & Wakefeld. The reason for the change is the individual at Cushman & Wakefeld with whom the Organization thad a longstanding relationship with moved to work at Newmark. Hence, Trump Organization continued to work with the same person for their property valuations. The firm provides the capitalization rates to Trump as well ERNAL USE ORGPDAted comps. This, combined with the Net Operating Income factor provided by	for their property valuations. The firm pro- PX-1551 C N\$ yipdated comps. This, combined with th	wides the capitalization rates to Trump as we be Net Operating Income factor provided by
INFIDENTIAL		te rier operating meetine metor provided by

From: Kirsch, Noah < <u>nkirsch@forbes.com</u> >
Sent: Friday, March 3, 2017 10:02 AM
Subject: URGENT Factchecking Inquiry from Forbes
To: Alan Garten < <u>agarten@trumporg.com</u> >

1994

TRUMP TOWER PENTHOUSE

From: Alan Garten Sent: Friday, March 03, 2017 10:14 AM To: Eric Trump <etrump@trumporg.com>; Allen Weisselberg <weisselberg@trumporg.com>; Donald Trump Jr. <djtjr@trumporg.com>; Amanda Miller <amiller@trumporg.com> Subject: Fwd: URGENT Factchecking Inquiry from Forbes

2017

March 3, 2017

Message From: Donald Trump Jr. [/O=EXCHANGELABS/OU=EXCHA (YDIBOHF23SPDLT)/CN=ECDPENTS/CN=3E47F04 Sent: 3/3/2017 12:46:44 PM To: Alan Garten [garten@trumporg.com]; Eric Trumg [weisselberg@trumporg.com]; Amanda Miller [am Subject: RE: URGENT Facthedding Inquiry from Forbes Insane amount of stuff there

From: Alan Garten

Sent: Friday, March 03, 2017 10:14 AM To: Eric Trump <etrump@trumporg.com>; Allen Weisselber; <djtjr@trumporg.com>; Amanda Miller <amiller@trumporg. Subject: Fwd: URGENT Factchecking Inquiry from Forbes

Get Outlook for iOS

From: Kirsch, Noah <<u>nkirsch@forbes.com</u>> Sent: Friday, March 3, 2017 10:02 AM Subject: URGENT Factchecking Inquiry from Forbes To: Alan Garten <<u>agarten@trumporg.com</u>>

Hi Alan, Hope all is well. I'm Noah Kirsch- I'm a magazine reporter at Forbes, and I'm helping to assemble our upcoming issue on the world's billionaires. The issue with center largely on President Trump and his business connections around the world. It goes to press on Monday, March 6. I'm reaching out because we have a number of outstanding questions that you will hopefully be able to address. I apologize for the late notice, but the issue has been coming together rather quickly. Please let me know if I can offer any additional clarification I've pasted the questions below: TRUMP ORGANIZATION 1) At the end of his press conference in January President Trump said that if his sons did a bad job running the company, he would fire them. Under the current organizational structure, does he have the power to do? 2) Does President Trump own a smaller share of any of his assets now than he did in the fall of 2016, before the March 3, 2017 March 6, 2017 March 10, 2017 October 11, 1994 May 3, 2017 election? If so, what does he own less of? By how much has his ownership decreased? 3) Did the transfer of day-to-day management to Donald Trump Jr., Eric Trump and Allen Weisselberg include the transfer of any ownership of Trump Organization assets? DOMINICAN REPUBLIC 1) What was the Trump Organization's involvement in the Trump Farallon Estates project when it began in 2007? 2) Is the 2007 licensing agreement still intact? Is it resurrected? to to all the state. 3) Did the Trump Farallon Estates project run out of funding? 4) Can you please confirm that Trump Marks sued Cap Cana in 2012 for \$5.8 million dollars, and later settled out of 5) What is the Trump Organizations current involvement in Cap Cana, the Hazoury family and Trump Farallon Estates FOIL EXEMPT I HIGHLY CONFIDENTIAL TTO 06015057 PX-1344, page 1 of 4

out as condo units. Is that area occupied by common elements and mechanical space?

1) President Trump has told Forbes in the past that his penthouse occupies 33,000 square feet, comprising the entirety

1994). Is the 1994 declaration accurate and up-to-date? It shows President Trump's apartment is 10,996.39 square feet.

4) The 1994 amended condo declaration indicates that approx. one-third to half of floors 66, 67, and 68 are not parceled

of floors 66-68 of Trump Tower. Property records (notably the latest amended condo declaration, dated October 11,

2) Is unit 66/670 owned by Joel R. Anderson? Property records indicate that Mr. Anderson currently owns this unit

3) Are portions of floors 66, 67, and 68 occupied by mechanical space? Does that include the building's water towers?

PX-1344 at 1, 2

People v. Donald J. Trump, et al. | Plaintiff's Opening Presentation

PDX-1.32

October 11, 1994

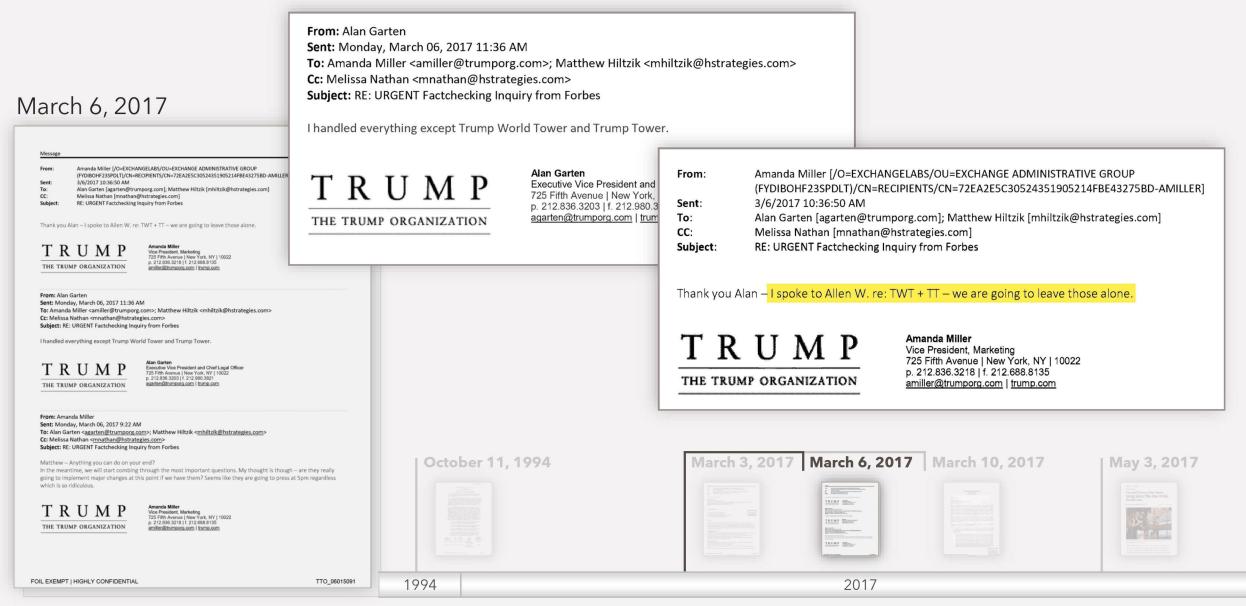
REEL2 1 5 9 PG 0 3 3 3 FIRST AMENDMENT TO THE DECLARATION TRUMP TOWER CONDOMINIUM (Pursuant to Article 9-8 of the Real Property Law of the State of New York) The Residential Board of Trump Tower Condominium, having an office in care of The Trump Corporation, 725 Fifth Avenue, New York, New York 10022 (the "Residential Board") does hereby declare as follows: 1. This is the First Amendment of that certain declaration the "beclaration") establishing a plan for condeminum ownership of the land on which same is erected comprising Tump Towers and the same is a second comprising Company, as Sponsor, pursuant to the comp-fultable Fifth Avenue Company, as Sponsor, pursuant to the comp-fultable Fifth Avenue Company, as Sponsor, pursuant to the comp-fultable Fifth Avenue Company, as Sponsor, pursuant to the comp-fultable Fifth Avenue Company, as Sponsor, pursuant to the company full of New York (Article 9 of the Real Property Law of the State of New York), which beclaration is dated rebruary 24, 1983 and was recorded in the New York ("Clury Argister's Office") on March 23, 1983 in Heal 676, puge 648. Real 674, page 848. 2. Schaduls B to the Daclaration (said Schadule being recorded in the City Register's Office in Real 7/8 at page 957 through 969) sets forth cortain data with respect to spunit necessary for the proper identification thereof, to wit: Unit designation, tax lot number, direction in which each Unit faces, septroximate square foot area, number of rooms, the portions of the percentage of interest in the inter has immediate accoust, and the percentage of interest in the internation of the face of the the contage of interest in the set of the set of the set of the the lower two folcors of adjoining triplex Unit No. 66/67/680 has been this of the face of the set of the contage of the set of the set the set of the set of the set of the contage of the set the set of the set int No. 66/67/680 have been combined to form a duplex Unit hereby amended to reflect such alterations as follows: (1) The reference to Unit No. 66/67M and all data set forth in Schedule B to the Declaration pertaining to Unit No. 66/67M is hereby deleted therefrom. (2) The reference to Unit No. 66/67/68N and all data set forth in Schedule B to the Declaration pertaining to Unit No. 66/67/68N is hereby deleted therefrom. (3) The reference to Unit No. 66/67/680 and all data set forth in Schedule B to the Declaration pertaining to Unit No. 66/67/680 is hereby deleted therefrom. (4) The aforementioned data with respect to altered Unit No. 66/87/86N (now combined with adjoining Unit No. 66/87/800 and the third or top floor of adjoining Unit No. 66/87/800 and new Unit No. 66/870 is hereby added to Scheduls B to the Declaration as follows: Approx. Percentage of Interest in the Comm Unit Tax Lot No. Area in Sq. Ft. Number of Designation (Apt. No.) Rooms Elements Unit No. 66/67/68N 1263 10,996.39 18 rooms, 2 half bathrooms 1.9948488 and 7 bathrooms Unit No. 66/670 1264 3,367.63 7 rooms, 1 half bathroom .6107531 and 3 bathrooms 1 Confidential Treatment Requested - FOIL Exempt PX-633, page 13 of 118 LC00132530 1994

Unit Designation (Apt. No.)	Tax Lot No.	Approx. Area in Sg. Ft.	Number of Rooms	Percentage of Interest in the Commo Elements
Unit No. 66/67/68N	1263	10 _€ 996.39	18 rooms, 2 half bathrooms and 7 bathrooms	1.9948488
Declaration and are no meanings given to the	t separa said ter	ately defined he rms in the Decla	aration.	
Declaration and are no meanings given to the	t separa said ter F. the u	ately defined he rms in the Decla indersigned owned his Consent as o	erein shall have the aration. er of said Unit No.	

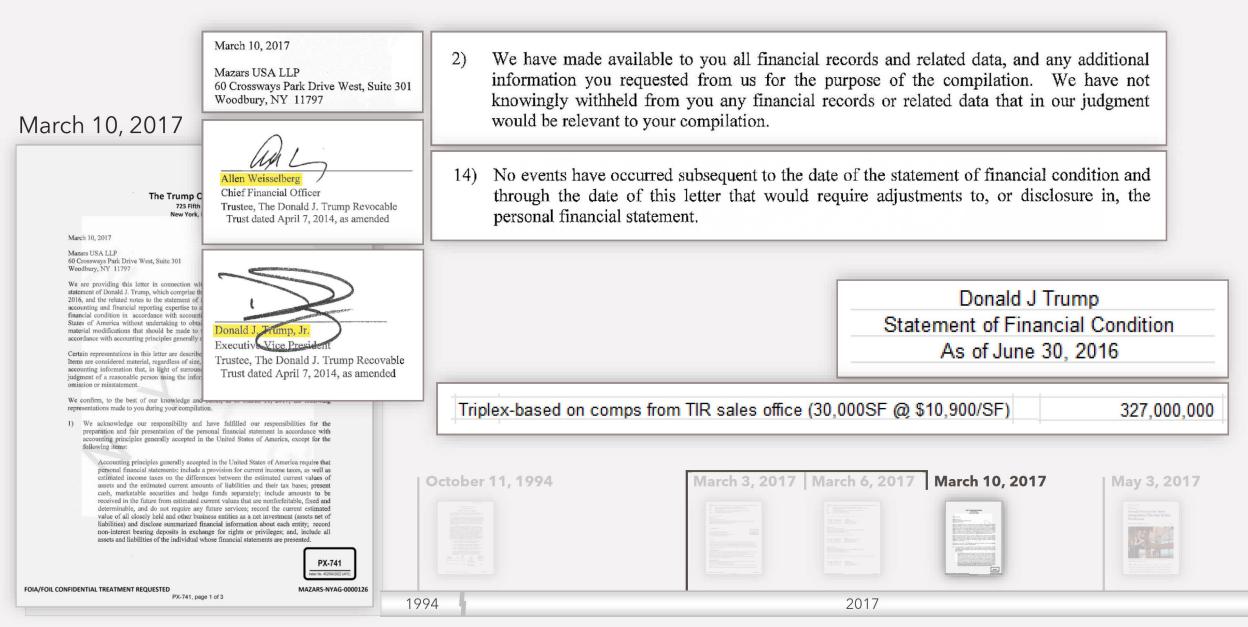
2017

PX-633 at 13, 20

PDX-1.33



PX-1345 at 1



PX-741 at 1-3; PX-742

May 3, 2017

FORBES > BILLIONAIRES

EDITORS' PICK

Donald Trump Has Been Lying About The Size Of His Penthouse

Chase Peterson-Withorn Forbes Staff

May 3, 2017, 10:45am EDT

Forbes



Donald and Melania Trump in the dining room of their Trump Tower penthouse. THEO WESTENBERGER ARCHIVES, AUTRY MUSEUM

During the presidential race, Donald Trump left the campaign trail to give Forbes a guided tour of his three-story Trump Tower penthouse part of his decades-long crusade for a higher spot on our billionaire rankings. Gliding through his gilded home, he bragged that people have

9/29/23, 6:28 PM

During the presidential race, Donald Trump left the campaign trail to give Forbes a guided tour of his three-story Trump Tower penthouse—part of his decades-long crusade for a higher spot on our billionaire rankings. Gliding through his gilded home, he bragged that people have called his Manhatan areir the "best apartment ever built" and emphasized its immense size (33,000 square feet) and value (at least \$200 million). To wn the top three floors—the whole floor, times three!" He admitted to having once had a neighbor, pointing to a door on the 60th floor. T leased that little section to Michael Jackson. I. Knew him better than anybody."

Donaid Trump Has Been Lying About The Size Of His Penthouse

BETA

2/4

Those comments were typical Trump: boastful and inaccurate. We recently dug up New York City records showing that he still shares those floors with a neighbor and has been exaggerating the size of his own place by a factor of three.

Records show Trump acquiring a 6,096-square-foot triplex apartment, occupying sections of floors 66 through 68, around the time Trump Tower opened in 1983. A decade later he expanded his penthouse, merging parts of two neighboring apartments into his home, according to the filings. The end result is 10,996 square feet of prime Manhattan real estate—a massive residence, no doubt, but much smaller than what Trump claims to own. No records filed with the city indicate that the has added or shed square footage in the vears since.

October 11, 1994

1994



ponaid Trump Labrary Benefit Dinner. (Anderson could in reached for comment.)

Together, Trump's and Anderson's penthouses combine for about 14,000 square feet. So where does Trump's 33,000 square feet figure come from? It's hard to tell. No one else lives on those floors, according to city records. Instead "common elements"—things like hallways and elevators—and mechanical space appear to take up the rest of the area Trump claims to live in. The residents of Trump Tower likely own these areas through their condo association, their stakes divided up based on the size of their apartments.

Forbes Daily: Get our best stories, exclusive reporting and essential analysis of the day's news in your inbox every weekday. Email address

By signing up, you accept and agree to our Terms of Service (including the class action waiver an

That includes Michael Jackson's supposed penthouse: Records indicate the area Trump pointed to during the tour has never been a residence either. It appears to be mechanical space. (Jackson reportedly lived elsewhere –on floor 63.) 2020. 628 PM Down Hore Has Been (Jeg Acod The Sen Of His Fordboar No Trump spokesperson would comment on any of this, so using the correct square footage, we estimate the president's pad is worth \$64 million, less than a third of his number.



Chase Peterson-Withorn	Follow
I cover the most successful entrepren	eurs doing the biggest deals on the
planet. As a senior editor, I help put to	ogether the Forbes 400 and World's
Billionaires lists Read More	
Editorial Standards	Reprints & Permission
ADVER	TISEMENT



3/4

RETA

PX-1605, PX-1704

People v. Donald J. Trump, et al. | Plaintiff's Opening Presentation

RETA



The Process of Inflating the Numbers

Michael Cohen | Former Attorney to Donald J. Trump



89:15 Q. Okay. Let me go a little bit 89:16 broader. So what years were you involved

4/28/23 Dep. Tr. 89:15-92:17

Donald "likes to see it go up"

Patrick Birney | Assistant VP, Financial Operations at the Trump Organization



- Q. And is it correct that Mr. Weisselberg informed you in substance that Donald likes that number to increase at some point between when Mr. Trump became president in 2017 and the onset of the COVID pandemic in March 2020?
- A. To be clear, I don't think two things. Allen Weisselberg told me Donald likes to see it go up in that period that you just said. Not Donald told him and then told me in that – like, when he was president.
- Q. Okay.
- A. Allen told me that.
- Q. So Mr. Weisselberg told you -
- A. Yes.
- Q. that Mr. Trump likes it to go up.
- A. He likes it to go up. And "it" I don't think refers to assets. I think "it" refers to net worth.

8/4/2022 Dep. Tr. 961:12-962:8

Defendants Moved Numbers Between Dec. 2015 and Mar. 2016

	\$327 Million	\$735 Million
	 Used record breaking \$10.9K/sf Concealed in "other assets" in SFC 	 Double counted retail leases Misrepresented appraisal
SEVEN SPRINGS \$291 Million	THE TRIPLEX \$200 Million	40 WALL STREET \$660 Million
 Appraisal No longer separately valued - Combined with triplex Concealed in "other assets" in SFC 		
\$56 Million		

Defendants Moved Numbers Between Dec. 2015 and Mar. 2016

SEVEN SPRINGS \$291 Million

THE TRIPLEX \$200 Million 40 WALL STREET \$660 Million

Mr. McConney Sends Markup to Mazars Before Sharing It With Mr. Weisselberg



December 29, 2015

From: Jeff McConney Sent: Tuesday, December 29, 2015 3:43 PM To: Bender, Donald Subject: DJT SOFC Attachments: 201512291539.pdf

Doc,

This is the first of a number of emails with spreadsheets or backup for DJTs SOFC.

Not sure how many emails but I'll count as I go and let you know when I send the final one.

This one has the marked up 6/30/2014 SOFC BEFORE Allen's comments. I should be talking to him tomo Jeff

Jeffrey S. McConney Senior Vice President/Controller 725 Fifth Avenue | New York, NY | 10022 p. 212.715.7231 | f. 212.832.5396 jmcconney@trumporg.com | Trump.com

----Original Message----From: scanemail@trumporg.com [mailto:scanemail@trumporg.com] Sent: Tuesday, December 29, 2015 3:39 PM To: Jeff McConney = funcconney@trumporg.com > Subject: Message from "RNPOG2753D6F8*

This E-mail was sent from "RNP0026735D6F58" (MP 7502).

Scan Date: 12.29.2015 15:39:14 (-0500) Queries to: scanemail@trumporg.com

This e-mail message, and any attachments to it, are for the sole use of the intended recipients, and may contain information. Any unauthorized review, use, disclosure or distribution of this email message or its attachment the intended recipient, please contact the sender by reply email and destroy all copies of the original message or opinions presented in this email are solely those of the author and do not necessarily represent those of the company uses virus protection, the recipient should check this email and any attachments for the presence of accepts on lability for any damage caused by any virus transmitted by this email.

FOIA/FOIL CONFIDENTIAL TREATMENT REQUESTED PX-806, page 1 of 27 From: Jeff McConney Sent: Tuesday, December 29, 2015 3:43 PM To: Bender, Donald Subject: DJT SOFC Attachments: 201512291539.pdf

Doc,

This is the first of a number of emails with spreadsheets or backup for DJTs SOFC.

Not sure how many emails but I'll count as I go and let you know when I send the final one.

This one has the marked up 6/30/2014 SOFC BEFORE Allen's comments. I should be talking to him tomorrow morning. Jeff

Jeffrey S. McConney Senior Vice President/Controller

PX-806 at 1

Mr. McConney's Markup

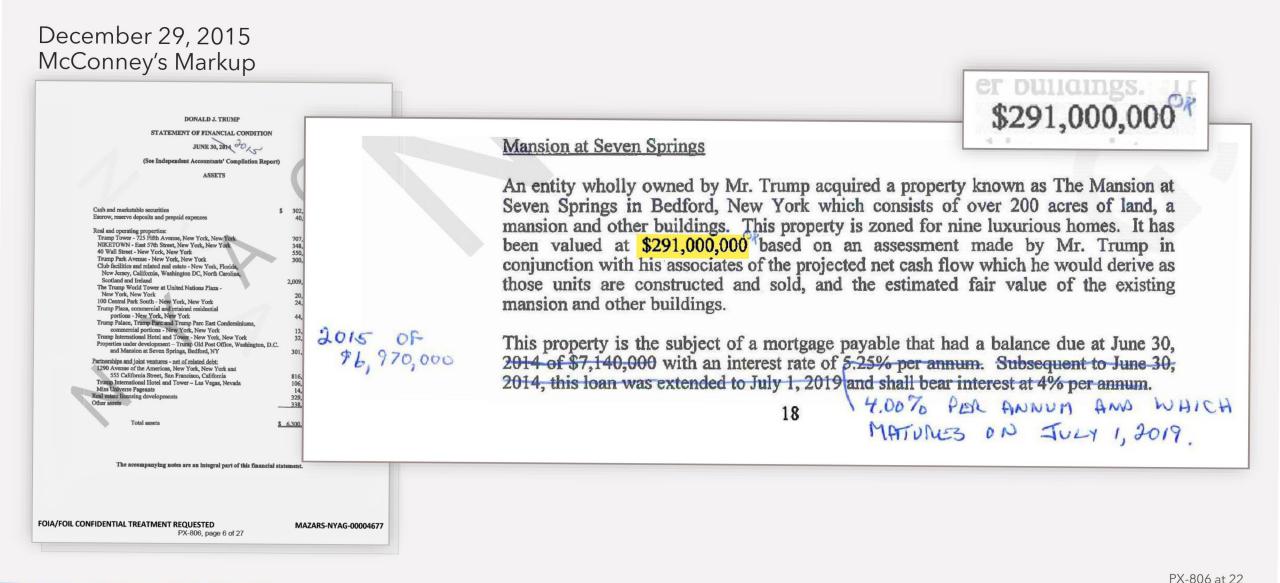
December 29, 2015 McConney's Markup

302,300,000 40,000,000 707,000,000 348,800,000 300,800,000	34,100 879,700 466,500 660,300
40,000,000 707,000,000 348,800,000 550,100,000	34,100 879,700 466,500 660,300
707,000,000 348,800,000 550,100,000	877,700 466,500 660,300
550,100,000	660,300
550,100,000	660,300
550,100,000	660,300
300,800,000	2.53 200
500,000,000	
	1 m m
	1,908,900
2,009,300,000	
	22,600
24,500,000	\$7,000
44,300,000	46,000
13,800,000	17,500
32,000,000	24,300
	220100
301,500,000	338,600
	946,000
	374.600
	6,709,300,000
6 200 700 000	110 9 0001000
6.500.700.000	· · · ·
	20,700,000 24,500,000 44,300,000 13,800,000 32,000,000 301,500,000 816,900,000 106,200,000 14,800,000 338,000,000 5,300,700,000

Cash and marketable securities	\$	302,300,000	
Escrow, reserve deposits and prepaid expenses		40,000,000	34,100
Real and operating properties:			
Trump Tower - 725 Fifth Avenue, New York, New York		707,000,000	879,700
NIKETOWN - East 57th Street, New York, New York		348,800,000	466 500
40 Wall Street - New York, New York		550,100,000	660,000
Trump Park Avenue - New York, New York	>	300,800,000	253,200
Club facilities and related real estate - New York, Florida,			1900 000
New Jersey, California, Washington DC, North Carolina,			1,908,900
Scotland and Ireland	1	2,009,300,000	
The Trump World Tower at United Nations Plaza -			
New York, New York		20,700,000	
100 Central Park South - New York, New York		24,500,000	24,500
Trump Plaza, commercial and retained residential			
portions - New York, New York		44,300,000	46,002
Trump Palace, Trump Parc and Trump Parc East Condominiums,			
commercial portions - New York, New York		13,800,000	17,500
Trump International Hotel and Tower - New York, New York		32,000,000	24,300
Properties under development - Trump Old Post Office, Washington, D.C.	С.		
and Mansion at Seven Springs, Bedford, NY		301,500,000	338,600
Partnerships and joint ventures - net of related debt:			
1290 Avenue of the Americas, New York, New York and			
555 California Street, San Francisco, California		816,900,000	
Trump International Hotel and Tower - Las Vegas, Nevada		106,200,000	
Miss Universe Pageants		14,800,000	26,000
Real estate licensing developments		329,700,000	
Other assets		338,000,000	374,600
			6,709,300,000
Tetal exects		000 000 000	1. 1. 1. 1. 1. 1. 10
Total assets	2	6,300,700,000	1 × 1

PX-806 at 6

Seven Springs Was Valued at \$291M



But Seven Spring's Value Dropped Over \$200M (to \$56.5M) **After Trump Gave Up Development Rights**

March 15, 2016 Appraisal

Mr. Donald J. Trump Seven Springs, LLC 725 Fifth Avenue New York, New York 1 Re: Appraisal of Re In an Appraisal Seven Springs Oregon Avenu North Castle/B C&W File ID:

CUSHMAN & WAKEFIELD 1290 AVENUE OF THE AMERICAS OTH ELOOP NEW YORK, NY 10104-6178

Dear Mr. Trump:

March 15, 2016

In fulfillment of our agre the above property in an

This Appraisal Report Practice (USPAP), U.S contributions and the Institute. This Apprais

Seven Springs, LLC or conservation easement determine the value of t the absence of compa Easement by estimating donation of the Conserv

The subject property co As per maps with potential su of the subject within the Town or begrore totals build acres, and contains to building lots. This includes a 4.0-acre

lot that would be improved with the Heinz House (10,000 SF mansion). This also includes a 5.2-acre lot improved with a caretaker's house, which is considered a tear-down in the Before situation. The portion of the subject property within the Town of New Castle consists of 28.7 acres and will yield six subdivision lots. The portion of the subject within the Town of North Castle consists of 103.8 acres and can be subdivided as of right into 10 residential lots. which includes a 38.3-acre parcel for the Meyers Estate (40,000 SF mansion). The majority of the subject within Bedford is cleared. The majority of the subject property within New Castle and North Castle is wooded land.

		allin S
FOIL EXEMPT HIGHLY CONFIDENTIAL		
	PX-1338, page 3 of 178	

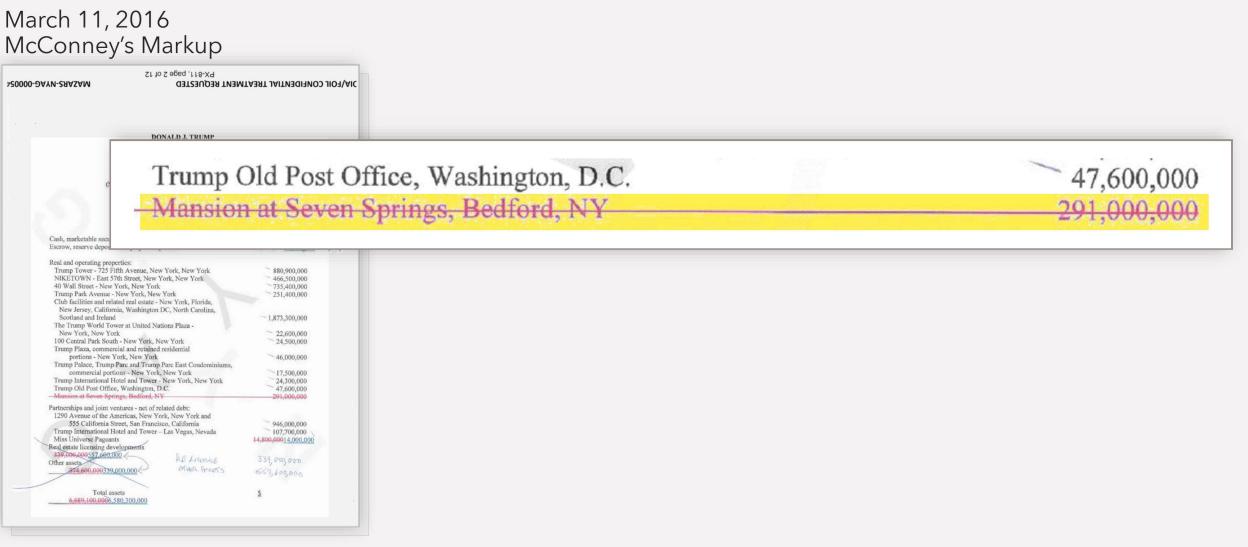
TTO 05797258

USHMAN &

Appraisal Premise	Real Property Interest	Date Of Value	Value Conclusion
cenario 1 (Before Placement of the Easement) Sales comparison Approach and Subdivision Analysis	Fee Simple	12/1/2015	\$56,500,000
Scenario 2 (After Placement of the Easement) Sales			
Comparison Approach	Fee Simple	12/1/2015	\$35,400,000
ndicated Value of the Easement	Fee Simple	12/1/2015	\$21,100,000

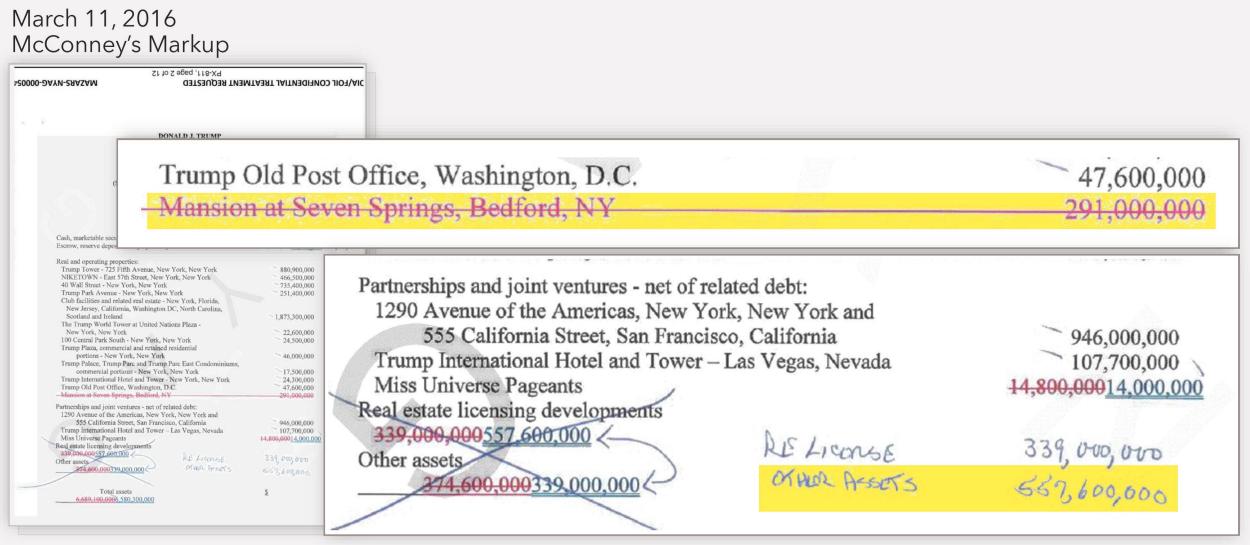
PX-1338 at 4

So Defendants Concealed Seven Springs By Removing It From Itemized Assets List



PX-811 at 2

And Burying It Among "Other Assets"



The Supporting Data Shows Seven Springs Listed Among "Other Assets"

June 30, 2015 **Final** Supporting Data Spreadsheet

DJT Operatio					
Kevin White, t					
conservative v	THER ASSETS (continued)				
DJT Operatio					
DT Connect E	Triplex-based on comps from TIR sales office (30,000SF @ \$10,900/SF)	4800.37	327,000,000		
DJT Aerospac	Triplex-based on comps at One57			200,000,000	
DT Connect II					
Triplex-based on cc Triplex-based on cc	Two homes in Palm Beach				
Two homes in Palm					
Per Paul Ram 1094 S Ocean	Per Paul Rampell emails 8/14/2013 and 11/10/2015		4800.35		
124 Woodbric	1094 S Ocean Blvd		11,730,000	9,000,000	
Mansion in St Marti Currently on n	124 Woodbridge Drive		3,335,000	5,000,000	
Seven Springs per				Consistent and an encount and	
Beverly Hills, Califo 809 North Canon D					
Per AW conve	Mansion in St Martin				
	Currently on market	4800.36	28,000,000		
Per financial:					
	Seven Springs per easement		56,000,000		
	Beverly Hills, California				
	809 North Canon Drive				
	Per AW conversation with DJT (08/2013)		15,000,000	15,000,000	
			557,563,337	338,064,504	
			001,000,001	000,004,004	
	Per financials		557,600,000	338,000,000	557,600,00

The Value of Seven Springs Isn't Mentioned in the SFC

SFC 2015 SFC 2014 WeiserMazars LLP WeiserMazars LLP Mansion at Seven Springs **Mansion at Seven Springs** An entity wholly owned by Mr. Trump acquired a property known as The Mansion at Seven Springs in Bedford, New York which consists of over 200 acres of land, a Entities wholly owned by Mr. Trump acquired a property known as the Mansion at Seven Springs in Bedford, New York which consists of over 200 acres of land, a mansion and other buildings. This property is zoned for nine luxurious homes. It has mansion and other buildings. been valued at \$291,000,000 based on an assessment made by Mr. Trump in conjunction with his associates of the projected net cash flow which he would derive as This property is subject to a mortgage payable of \$6,970,000 as of June 30, 2015 with those units are constructed and sold, and the estimated fair value of the existing an interest rate of 4.00% per annum and which matures on July 1, 2019. mansion and other buildings. Funds in the amount of \$180,000 have been escrowed pursuant to the terms of this loan. This property is the subject of a mortgage payable that had a balance due at June 30, This asset is reflected in this financial statement under the caption "Escrow, reserve 2014 of \$7,140,000 with an interest rate of 5.25% per annum. Subsequent to June 30, 2014, this loan was extended to July 1, 2019 and shall bear interest at 4% per annum. deposits and prepaid expenses." MAZARS M 🔛 M A Z A R S **WeiserMazars** Weiser Mazars ACCOUNTING | TAX | ADVISOR

PX-730, page 1 of 26

WEISERMAZARS LLP IS AN INDEPENDENT MEMBER FIRM OF MAZARS GROU

FOIA/FOIL CONFIDENTIAL TREATMENT REQUESTED

PX-730

MAZARS-NYAG-00000714

PX-730 at 20, PX-729 at 24

PX-729

MAZARS-NYAG-000006

WEISERMAZARS I.L.P. IS AN INDEPENDENT MEMBER FIRM OF MAZARS GROU

PX-729, page 1 of 26

FOIA/FOIL CONFIDENTIAL TREATMENT REQUESTED

PDX-1.49

Defendants Moved Numbers Between Dec. 2015 and Mar. 2016

SEVEN SPRINGS \$291 Million	THE TRIPLEX \$200 Million	40 WALL STREET \$660 Million
Appraisal		
No longer separately valued - Combined with triplex		
Concealed in "other assets" in SFC		
\$56 Million		

Then Defendants Inflated the Triplex to \$327 Million (From \$200 Million)

Draft 2015 Supporting Data Spreadsheet

D E F G H I A Computation of Net Worth A B Donald J Trump Statement of Financial Condition As of June 3 CASH AND MARKETABLE SECURITIES Per financials

Triplex-based or Triplex-based or

June 30, 2015 Final 2015 Supporting Data Spreadsheet

As of June 30, 2015	rvet worth				
ID MARKETABLE SECURITIES ash and Marketable Securities-See schedule	<u>8/30/2015</u> <u>192,368,943</u> 302,325,307 192,400,000 192,400,000 192,400,000	OTHER ASSETS (continued) Airstaft DUT Operations I, LLC-757 (9/25/2012 Kewin White, the broker at AVRPO, Inc the plane, the value of CUTs 757 could conservative waves d552ml	who worked on DJTs purchase of	6/30/2014 52.000.000	52,000,000 52,000,000
er financials	192,400,000 302,300,000 192,400,000	DJT Operations CX - Cessna Purchase	ed Dec 2012 (purchase price) 5,226,000	5,226.000 4800.39	5,226,000 5,226,000
		DT Connect Europe-Sikorsky used by 1		1,606,000 4800.27	1,654,000 1,606,000
			ase price + improvements) 1,825,000 pperties (purch price + improve) 1,470,000	1,823,548 4800.28	1,825,000 1,823,548
ex-based on comps fror ex-based on comps at (m TIR sales office <mark>(30,000SF @ \$6,700/SF</mark>)	200,000,000	10,000SF @ \$10,900/SF)	4800.37	327,000,000 200,000
	6302015 6302014		/10/2015		7400.35 11,730,000 9,000,000 3,335,000 5,000,000
ss come (based on 2014 actual thru August and budget Sept - Dec which approximates fully stabilized) ntal Income for space used by T Corp (not biled) 28th and 25th donos 274 de65t s \$100\sf 10th floor 8,300SF x \$85\sf 22nd floor.30d8 x \$400\sf 22nd floor.30d8 x \$400\sf 23nd x \$400\sf 23n	32,843,000	Mansion in St Martin Currently on market		4800.36	28,000,000
13 rent Income for space used by T Restaurant erating Expenses (based on 12/31 audited financial statements) N P Rate	Triplex-based on comps from TIR sales office (Triplex-based on comps at One57	30,000SF @ \$10,900/SF)	4800.37		327,000,000
Aue emparable property Property sold 730 Fith Avenue (ak/a The Crown Building) (Per 10/26/15 email from Kurt Clauss of Cushman & Wakefield which Sheet Sheet Sheet3 +	Office Total				

30 Trump Tower

42 43 44 NOI Cap Rate

45 46

Defendants Moved Numbers Between Dec. 2015 and Mar. 2016

	\$327 Million	
	 Used record breaking \$10.9K/sf Concealed in "other assets" in SFC 	
SEVEN SPRINGS \$291 Million	THE TRIPLEX \$200 Million	40 WALL STREET \$660 Million
 Appraisal No longer separately valued - Combined with triplex Concealed in "other assets" in SFC 		
\$56 Million		

Defendants Also Mark Up 40 Wall Street to \$660 Million Even Though It Was Appraised for \$540 Million

ONDITION DAG ilation Report) \$ 302,300,000 174,4%c, 0%cb 40,000,000 34,100				
ilation Report)				
\$ 302,300,000 194,400,000				
40,000,000 34,100				
40 Wall Stree	t - New York, Ne	ew York	550,100,000	660,300
tiums, 13,800,000 77,505 ork 32,000,000 24,365				
816,900,000 106,200,000 14,800,000 329,700,000 338,000,000 379,600 6,70,73,307,600 5,6300,700,000				
f this financial statement.				
a a t t t t	44,300,000 + 1/300 initians, 13,800,000 17,506 York 32,000,000 24,308 Mashington, D.C. 301,500,000 34,606 da \$16,500,000 9/6,006 14,800,000 36,606 329,700,000 36,606 14,800,000 36,606 338,000,000 36,606 14,800,000 36,606 338,000,000 36,606 338,000,000 36,606 338,000,000 36,606 14,607,300,606 374,606	40 Wall Street - New York, New 44,300,00 46,00 44,300,00 77,50 301,500,00 38,600 4 16,500,000 77,50 301,500,00 38,600 4 16,500,000 77,70 14,300,000 46,000 4 10,500,000 38,600 4 10,500,000 38,600 4 10,500,000 38,600 5 10,500,000 37,960 5 10,700,700 00	40 Wall Street - New York, New York initians, 44,300,000 46005 13,800,000 77,605 301,500,000 338600 da 10620000 776,005 322,700,000 38600 6,703,300,000	40 Wall Street - New York, New York 550,100,000

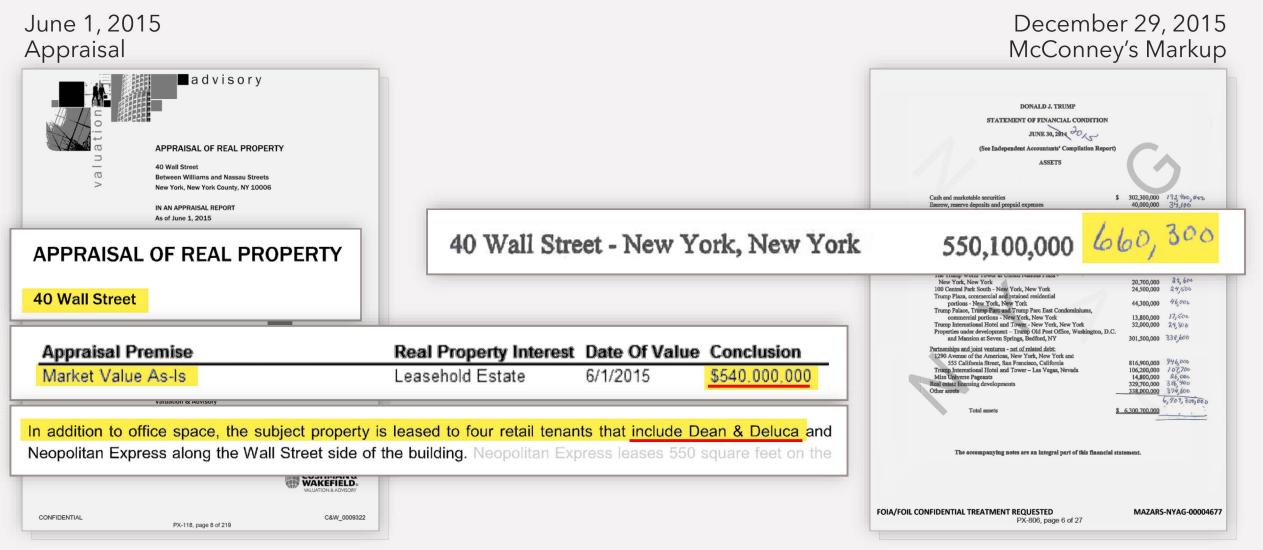
Dean & Deluca Was Already Accounted For in the Appraisal

Draft 2015 Supporting Data Spreadsheet

	6/30/2015 6/30/2014		
Cash and Marketabl	Securities 192,368,943 302,325,307		
Per financials	192,400,000 302,300,000 192,400,000		
SCROW AND RESER See schedule	40 Wall Street	6/30/2015	6/30/2014
	New lease signings after Ladder Capital refinancing was completed		
	Income-vacant office space-various tenants (50,000 SF @ \$45/SF)	2,250,000	
	Income-vacant retail space-Dean & Deluca (18,500SF @ \$76/SF)	1,406,000	
AL AND OPERATING		3,656,000	
mp Tower	Cap Rate	3.04%	
Income (based c which appr Rental Income fc 26th and 25	Additional value	120,263,158	
16th floor 8 22nd floor 2013 rent Incom	Cushman & Wakefield appraisal done June 2015 for loan refinancing		
Operating Expen	with Ladder Capital	540,000,000	
NOI Cap Rate Value			
Comparable proj Property so (Per 10/26	NOI Stabilized-based on cash flow prepared July 2014 including pending leases,		
> Sheet1	Green Ivy and vacant space		23,873,545
	Cap Rate		4.34%
	Value	660,263,158	550,081,682
	Per financials	660,300,000	550,100,000

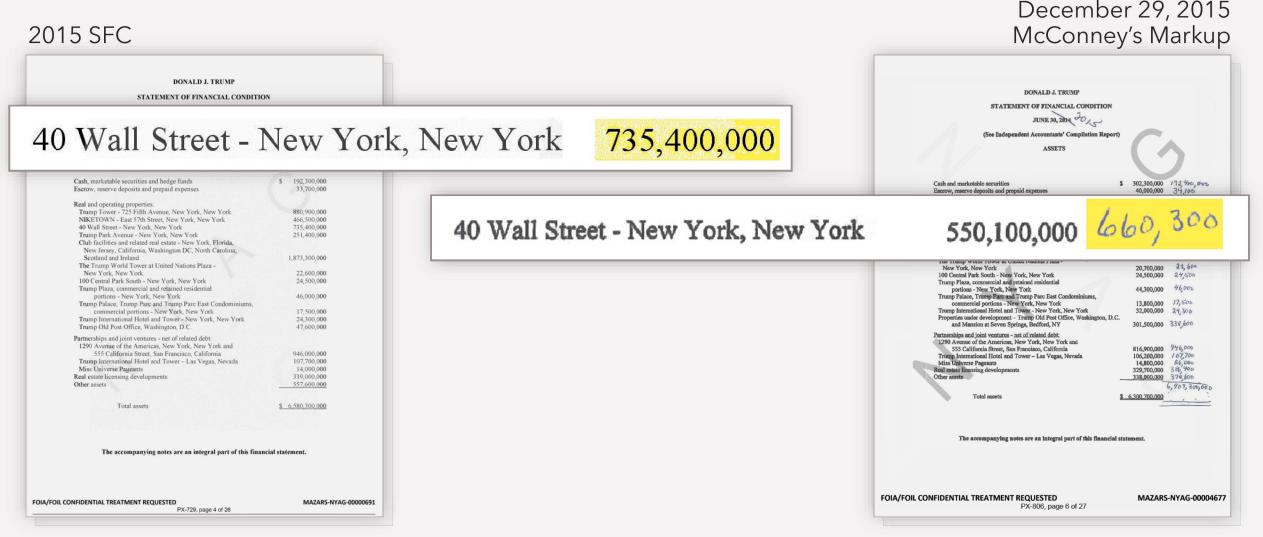
PX-3004

But This Mark Up Was Based on False Claim That the Appraisal Did Not Include a New Lessee (Dean & Deluca)



PX-118 at 8, 10, 117-118; PX-806 at p. 6

Defendants Increased Value of 40 Wall Street Even More to \$735 Million (\$195 Million Over the Appraisal)



PX-729 at 4; PX-806 at 6

Defendants Claim Their Value Is Supported by Doug Larson of Cushman & Wakefield

735,400,000

2015 SFC

FOIA

DONALD J. TRUMP

STATEMENT OF FINANCIAL CONDITION

40 Wall Street - New York, New York

	PX-729, page 4 of 26		
A/FOIL C	ONFIDENTIAL TREATMENT REQUESTED	MAZARS-NYAG-00	0000
	The accompanying notes are an integral part of this finan	cial statement.	
	Total assets	<u>\$_6,580,300,000</u>	
	Other assets	557,600,000	
	Real estate licensing developments	339,000,000	
	Miss Universe Pageants	14,000,000	
	555 California Street, San Francisco, California Trump International Hotel and Tower – Las Vegas, Nevada	946,000,000 107,700.000	
	Partnerships and joint ventures - net of related debt: 1290 Avenue of the Americas, New York, New York and		
	Trump Old Post Office, Washington, D.C.	47,600,000	
	Trump International Hotel and Tower - New York, New York	24,300,000	
	Trump Palace, Trump Parc and Trump Parc East Condominiums, commercial portions - New York, New York	17,500,000	
	portions - New York, New York	46,000,000	
	Trump Plaza, commercial and retained residential	24,500,000	
	New York, New York 100 Central Park South - New York, New York	22,600,000 24,500.000	
	The Trump World Tower at United Nations Plaza -		
	New Jersey, California, Washington DC, North Carolina, Scotland and Ireland	1,873,300,000	
	Club facilities and related real estate - New York, Florida,		
	Trump Park Avenue - New York, New York	251,400,000	
	40 Wall Street - New York, New York	735,400,000	
	Trump Tower - 725 Fifth Avenue, New York, New York NIKETOWN - East 57th Street, New York, New York	880,900,000 466,500,000	
	Real and operating properties:	000 000 000	
	Escrow, reserve deposits and prepard expenses	53,700,000	
	Cash, marketable securities and hedge funds Escrow, reserve deposits and prepaid expenses	33,700,000	

Douglas Larson Never retained by Defendants

6/30/2015-Based on information provided by Douglas Larson of Cushman & Wakefield on 11/23/2015 which reflects a rate cap of 3.04% for 100 Wall Street. Based on a telephone conversation with Doug Larsen on 2/1/2016, since the ground lease still has about 190 years left the effect on the cap rate is minimal. To be conservative we increased the cap rate .25% to 3.29%.

PX-729 at 4; PX-731

When In Fact, Doug Larsen's Valuation Was \$195 Million Less

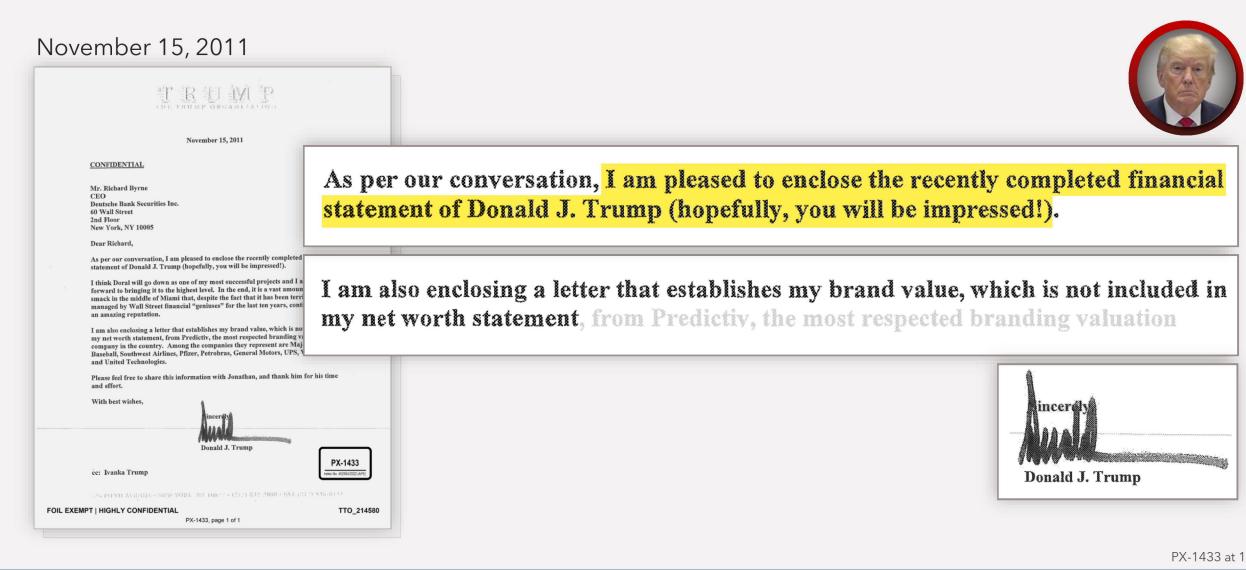


Defendants Moved Numbers Between Dec. 2015 and Mar. 2016

	\$327 Million	\$735 Million
	 Used record breaking \$10.9K/sf Concealed in "other assets" in SFC 	 Double counted retail leases Misrepresented appraisal
SEVEN SPRINGS \$291 Million	THE TRIPLEX \$200 Million	40 WALL STREET \$660 Million
 Appraisal No longer separately valued - Combined with triplex Concealed in "other assets" in SFC 		
\$56 Million		

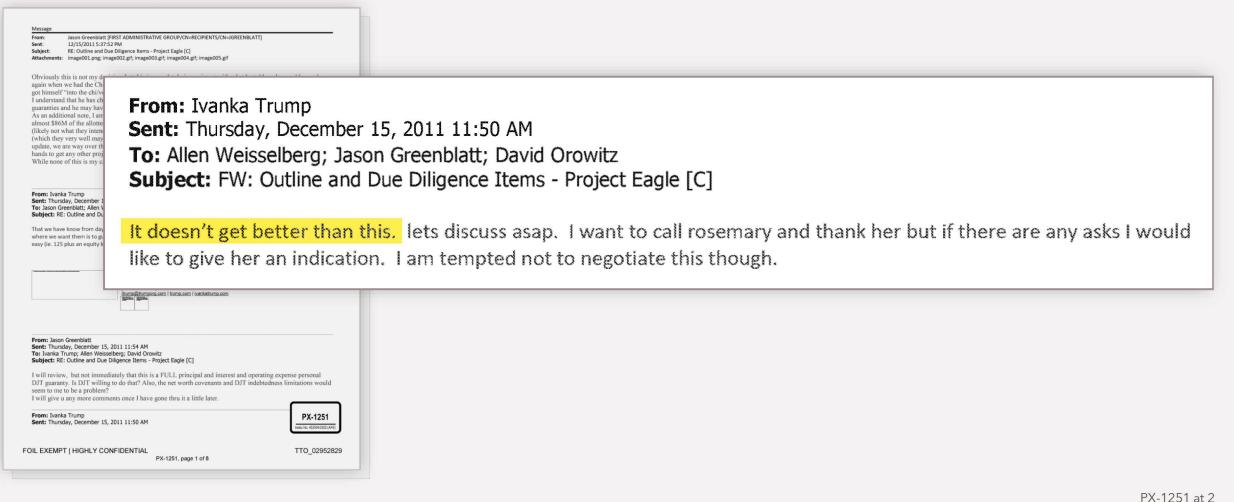
Motive

Donald Trump Personally Used His SFCs to Try to Secure Loans

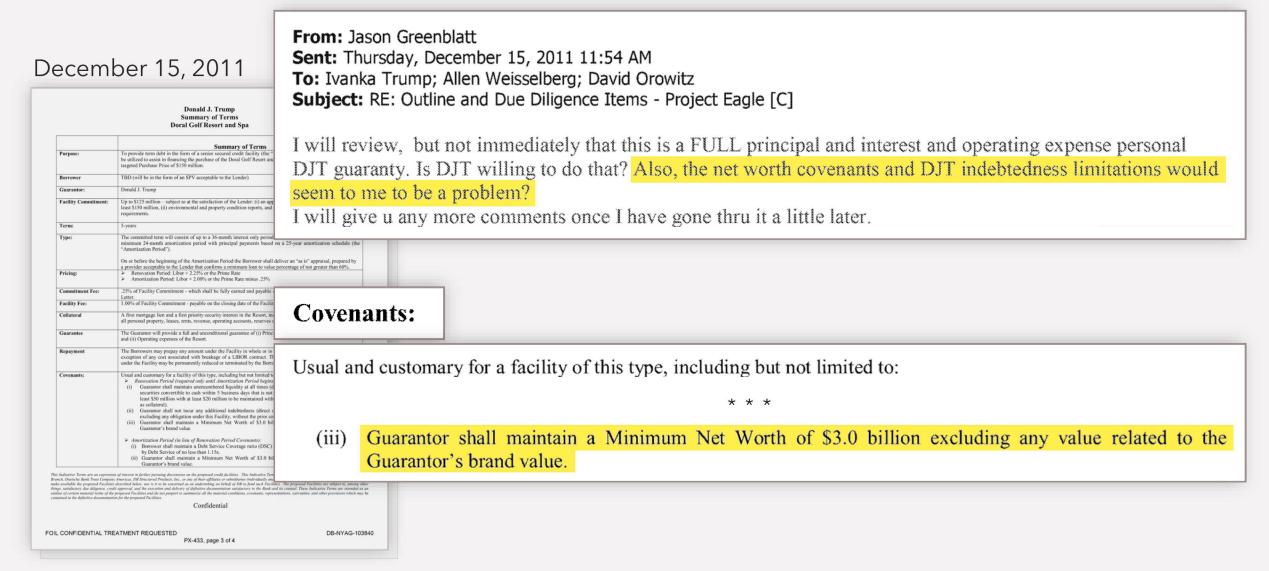


Trump Used the SFCs to Secure Favorable Terms

December 15, 2011



Trump Used the SFCs to Secure Favorable Terms



PX-1251 at 1, PX-433 at 3

The Statement of Financial Condition Had Multiple Benefits

Michiel C. McCarty | Chairman & CEO at M.M. Dillon & Co.



Benefits of the Fraud

- The interest rate received by the Trump Organization by the private wealth management group at Deutsche Bank. This resulted in a vast spread that lasted for years
- The Doral Loan > 8%
- Chicago Loan 3 5.45%
- ► The OPO Loan 5 6%

PX-1780, McCarty Report

